



sun microstamping technologies

DEPENDABLE AND VALUE-ADDING

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## What's New at Sun Microstamping

A big congratulations is in order to Sun's Molding Department! Through their hard work, dedication and attention to detail they have not received one customer complaint in the last 6 weeks. "Zero PPM's" in 6 weeks bringing us one step closer to Sun's goal of "Zero PPM's". This is quite an achievement. Matt Dlugosz, Director of Molding Operations, will tell you more about the accomplishments in his department this year.

Sun's commitment to training continues this month as we work together to revamp our new hire training program to ensure we give our new hires the ability to step their best foot forward. As you will remember we started a companywide training initiative back in 2010 to update our training programs.

Sun's website has been translated into Spanish thanks to our Matamoros team. The majority of the website pages have a link that says "Traduccion al Espanol" click on the link and it will take you to a static web page with the information translated. Visit our website at [www.sunmicrostamping.com](http://www.sunmicrostamping.com).

**Earlier this year I wrote an article in the May Newsletter, Here is an insert from that Newsletter;**

"Sun Microstamping Technologies has seen some remarkable improvement this year on our procedures and processes throughout the business.

Many of you may remember from previous Newsletter articles that one of Sun's goals was to implement an improved inventory system. The vision was to install bar code scanners to create an automated inventory tracking process; which would allow us to track the material from the receiving dock, through the manufacturing process, to the shipment of finished goods. The main goal of this automated system was to increase the accuracy of Sun's inventory reporting. We are proud to report that last month this goal became a reality in the Molding department. The Molding department has worked very hard as a team to get this new process up and running. Congratulations to everyone involved!

The next goal is to implement the same system in the Stamping Division, which they are currently working towards with a plan to have this up and running within the next few months. So stay tuned!"

**So here is the update,** the Stamping department has been working very hard doing a lot of behind the scene work to get a bar code system up and running. For those readers that don't know, the raw material used in metal stamping goes through more processes to reach Finished Good than the resin goes through in molding. Because of this a few more steps had to be taken to implement an automated inventory tracking process in the Stamping department. We believe this should be in the testing stages in the next few weeks. This will enhance our material traceability and improve service for our customers.

## Letter from the CEO

2011 is fast disappearing into the History books. I have spent the last few days at our factory in Matamoros. The factory is located within a mile of the Brownsville Texas/Matamoros border. Fortunately, I did not witness any of the violence that is currently plaguing the border towns.

Our factory is approximately 35,000 sq. ft and we have over 40 mold presses ranging from 80 tons to 350 tons and many auxiliary machines from Hi-Pot testers to Welding machines used for attaching ribbon cable to connectors. Many of the products we produce in Matamoros have significant added value typically it will be an insert molded part with wires welded to it, or gasket attached a components welded etc.

The plant operates 6 days a week 24 hours a day we have approximately 200 direct labor personnel, many of whom have worked for Sun all the 8 years we have been producing in Matamoros.

Sincerely,  
Bryan Clarke

## Manufacturing Forum and Expo

This month Sun will be attending a Manufacturing Forum and Expo held at Bowling Green State University in Ohio. The Forum will discuss new business opportunities for area manufacturers and will feature speakers from a variety of Automotive, Consumer Appliance and Solar Power Industry leaders. So if you are in the area, Wednesday, November 9<sup>th</sup> please stop by our booth and visit our Sales Rep Tom Blochowski.

Tom Blochowski is the President of Tri-State Components. His office is in Sylvania, Ohio (a suburb of Toledo) and he covers Ohio, Michigan and Indiana. He has represented Sun Microstamping since January of 2008. Tom's background is Manufacturing Engineering, a field he worked in for over 35 years. He

started as a draftsman and ended up the #4 man in a Fortune 500 company. He built manufacturing plants and installed production lines all over the US. Then left to buy his own machining company. He has also sold Industrial Supplies, specializing in cutting tools. Tom has a Degree in Manufacturing Technology from the University of Toledo and is a Registered Professional Manufacturing Engineer.



## Sun's Molding Department

As the year is winding down, I would like to take the time to commend my department for the accomplishments that we as a team have achieved.

Throughout the year we have been working on reducing process variation and improving our quality. We have seen the results by achieving "Zero PPM" with one of our major customers, for the last fifteen months. We also have seen reduction in scrap, increased productivity and have not received any quality complaints for over thirty days twice this year. This demonstrates not only the commitment that the molding department has made but, also the company wide commitment to continual improvement.

As we continue through the year we are committed to our newly developed "5S" program. I would like to thank all the employees on their commitment to this concept, especially the "5S" Team. The following members have taken a big step to promote this concept to the department and I would like to thank them for that. Keep up the good work.

**Russell Story**  
**Michael Gearhart**  
**Amy Blount**  
**Jeremy Hilderbrandt**  
**Paul Marschke**

**Terri Barrett**  
**Richie Meadows**  
**Jody Whitehouse**  
**Sheila Upham**  
**Devin Walker**

In closing, I thank everyone for the work they do and the commitment to Sun that they all have. We still have a lot to accomplish and I know we will do it if we continue to work as a team. I also would like to welcome some new team members that have joined us this year.

- Michael Gearhart (Molding Production Supervisor)
- Justin Large (Molding Maintenance Tech)
- Amy Blount (Molding Process Auditor)
- Johnny Stephens (Molding Maintenance Supervisor)

Sincerely,  
 Matt Dlugosz  
 Director of Molding Operations

## A Mission Rooted out of Dry Ground

At Sun Microstamping Technologies, we not only provide dependable quality to our customers, but also look beyond ourselves by getting involved in the community. Every third Saturday of the month, our very own CEO, Bryan Clarke, and I team up with [A Mission Rooted out of Dry Ground](#) to assist the homeless and less fortunate. We provide boxes of food, clothes, books, and many other household items. However, the most rewarding and valued gift we give is the spread of our love, support, and care. Furthermore, not only does Bryan attend these monthly missions, but Sun also helps fund the organization. With this continued support and dedication, suffering families are given food, clothing, and hope. The outcome is outstanding and we are constantly given a warm "thank you". For that, I am deeply humbled and grateful to be a part of this experience. We would also like to acknowledge Juanita Lewis for founding and running [A Mission Rooted out of Dry Ground](#). She is the real hero of this story.

Sincerely,

Lamar Werts  
 Molding Operator



# Featured Personality of the Month

## **Victor Macias Process Technician**

During my last semester at the university, I needed to do a tour of a manufacturing plant and present it to the class. I called Diego, a colleague now working at the Mexico plant, to see which company he had toured. He told me about Sun Microstamping Technologies and this is how I came to be at Sun.

I was born in Mexico, but raised my entire life in the states. Thanks to my parent's efforts, I was able to graduate from International Baccalaureate (IB) program in high school. After, I continued my education and graduated from the University of South Florida as a Mechanical Engineer. In a couple of years, I plan to be a part-time student to further my education and get a Master's in Business Administration and/or Master's in Engineering while working. I plan to take the FE exam towards becoming a professional engineer as well.

I have currently been working with Sun for 10 months now. I started as an Intern in the marketing department. One of my first and major projects was to improve the company email

Newsletter distribution through a new on-line distribution program. It is great to see how far this email newsletter has improved since I first started working on it. While working with Charlotte, I learned how Sun as a company works while meeting and exceeding customer needs. Recently, I was promoted to Process Technician. I currently work with Brooke in performing daily audits to ensure operators are following proper procedures and standards while improving and making processes more effective along the way. With the new training received as an Internal Auditor, it has helped me see why the proper procedures and standards have to be followed, maintained, and improved when possible. With the help of this diverse group and dynamic experiences, I have been able to learn something new every day about manufacturing and the automotive industry. I wanted to thank Sun Microstamping for the opportunity given to me, I plan to be a great asset and contribute to the growth of this great company.



## The Future is Bright at Sun



In this month's Newsletter you met a few more of Sun's "A-Team" and some of our new talent. We are excited about this group of individuals that are working together as a team to make our Company successful and add value to Sun through their day to day work and accomplishments. With such a great team the future is bright at Sun. This becomes more apparent with every goal we achieve.

Sun's "A- Team" would like to wish all of our suppliers, customers and other readers a very Happy Thanksgiving!

The Holiday Season is fast approaching and we wanted to let you know Sun will shut-down to observe the holidays.

Here is Sun's Holiday shutdown schedule, Sun will be closed;

- November 24<sup>th</sup> & 25<sup>th</sup>
- December 23<sup>rd</sup> thru January 3<sup>rd</sup>

So get your orders in! Please contact your Account Manager if you need further detail.

