

ISO/TS 16949
CERTIFIED

SPECIAL
POINTS OF
INTEREST:

- Sun becomes a Tier I Supplier to the Automotive Industry.
- Sun earns a place on GM's Advanced Program Award List.
- Sun's "A Team" has experienced 45% growth

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sun microstamping technologies

DEPENDABLE AND VALUE-ADDING

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What's New at Sun Microstamping

The summer is off to a busy start in comparison to the summer of 2009 and the company's man power has grown 45% since December 2009 in order to meet demand. Sales are coming in for new business and we are experiencing steady increase in programs with existing customers. This growth brings its own set of challenges and Sun's Management team is working hard to plan and budget for this growth. Sun's team is working together to ensure this growth period is successful and focusing on being a dependable supplier to our customers; continually improving our in-house processes and level of internal communication. Also, as a commitment to our employees and customers over the last few months we have improved our in-house training programs and are offering some employees out of house training in their specific areas of expertise as part of Sun's dedi-

cation to continual improvement of the business.

The biggest news around the plant this month is Sun has reached its goal of becoming a Tier 1 supplier to the Automotive Industry. A local Newspaper even featured Sun in an article in the business section about this accomplishment. The link is on the web site if you would like to read the article along with the full press release. Please read the rest of the Newsletter for more on this story.

This month Sun Microstamping Technologies exhibited at the Design 2 Part Tradeshow in St Louis. This show concluded the Design 2 Part Tradeshow series for the spring and summer. The next Tradeshow we are scheduled to exhibit at is the **MD&M Minneapolis** (Medical Design and Manufacturing) October 12-14th, 2010. Hope to see some of our Medical Device customers at the show!

A Letter from the CEO

The summer is off to a "hot" start, not only is the temperature "heating up" in sunny Florida so is the demand from our customers. Sun has rededicated itself to be a dependable and value adding supplier to all our customers, new and existing. Sun's dependability initiative is well under way, particularly the staff training. At a recent all employee meeting I had the great pleasure of presenting 7 staff members who passed the Level 1 training test, with a certificate of achievement and a gift certificate. I know at the next meeting on the 7th of July there will be many more certificates to be presented to members of Sun's "A Team."

Summer also brings to Sun an annual TS Audit for recertification, this year our audit begins July 20th. We are confident that we will pass with "flying colors" as usual. We are very proud of the GM award it is a major milestone in our company's history and a building block for our bright future. Sun not only received the new program award we were also put onto GM's advanced program award list, that is reserved for companies' that can supply GM with "state of the art" technology.

Kind Regards,
Bryan Clarke

**“Sun becomes
a Tier 1
Supplier to
the
Automotive
Industry”**

Sun's Becomes a Tier 1 Supplier

The biggest news at Sun Microstamping Technologies this month is we have reached our goal of becoming a Tier 1 Supplier to the Automotive Industry, a great accomplishment for us, being previously Tier 2 & 3 Automotive supplier. The Sun management team attributes our success to the hard work of our employees and the entire companies' focus on their 2010 goal of creating a stronger company during this reconstruction year. Not only has Sun achieved the opportunity to be a Tier 1 supplier the project is also cutting edge technology in the Automotive Industry and an “Eco-Friendly” program.

The Automotive Industry still accounts for the largest percent of our business and we are thrilled to be working as a Tier 1 supplier to GM. The new program is a component for the

Second Generation Full Electric car that GM is manufacturing in 2011. The program launched in-house at Sun this month with full production not scheduled to start until next year. This “Eco-Friendly” car will have lower emissions and a smaller carbon footprint than conventional automobiles. Sun is excited to be involved in the production of this “Eco-Friendly” automotive with leading technology in the industry. As the Automotive Industry follows the trend of constructing “Eco-Friendly” cars to meet the needs and wants of the consumers and the environment, Sun hopes to play a role.

Sun's Featured Personality of the Month

Sam Adams Product Manager

Sam Adams (a.k.a. Keovongsa), I am the Product Manager at Sun Microstamping. I have held many titles during the 11 years at Sun Microstamping and very appreciative for the many opportunities I have had to grow personally and professionally. Product Managers at Sun Microstamping are involved in all aspects of the programs we manufacture which; is the main reason why we are the main contact for our customers.

I am from Laos therefore fluent in Laotian, English and minor in Thai and Spanish. I am very grateful to a pastor at a Free Methodist Church who sponsored my immediate family of 6 at that time (when my mother was pregnant with my sister) to live with his family in Lexington, Kentucky.

We moved to Florida due to Kentucky was too much of a culture shock

(just kidding, we followed our sponsors to a church in Clearwater). We purchased some land in Sarasota, FL which we later converted into a farm for my parents to work full time until we had to sell in 2005 due to all of the hurricanes. I spend a lot of time with my 11 nieces and nephews with 2 on the way, and hopefully will be blessed with my own someday.

I became a US citizen in 2008, which was just in time to get my passport for my trip to Germany for Sun Microstamping's exhibit at the first Hybridica show in Munich.

2009 was the toughest year probably for a lot of us, and I am very thankful that I am able to look forward to many more years at Sun Microstamping.

Sincerely,
Sam Adams

Creating a Dependable Company Together

Since the beginning of 2010 Sun has experienced 45% growth of employees in the Clearwater manufacturing facility. This does not include the growth in our Mexico facility. We are optimistic that this growth will continue through 2010 as demand increases and the Industry pulls itself out of the slump. Since we are welcoming many new hires the management team decided that this would be perfect time to improve our already high level of training all employees receive. We also decided as a company the new training programs should focus on empowering Sun's employees and create a "Company Culture" of involvement in the future of our company. Also, for everyone to share the common goal of creating a stronger more dependable company together.

The management team has initiated 3 levels of training in the Molding and Stamping Departments, some training is individual and position specific; other training is basic department group training. Currently the Molding Department is in their second month of Level 1 training and some employees have moved to Level 2. The Stamping Department has recently started their Level 1 training in the middle of June.

We did not want the shop floor to have all the fun! So here is another employee's recent training experience you probably remember Tegan from the March Newsletter.

Tegan's Training Quality Technician

I wasn't sure what to expect when I found out I would be attending a 24-hr Blueprint Reading Class for 3-days in mid-May. After meeting Don Patz, a Senior Level ASME (American Society of Mechanical Engineers) member with a GDTP certification, who was teaching the course, I discovered this experience would be well worth my while. The majority of the course included information on drawing formats, line conventions, terminology and various types of drawings (part, assembly, fixture, etc.). In addition, we briefly covered geometric dimensioning and tolerancing (also referred to as GD&T), which basically allows mating parts to fit together like intended. Furthermore, it serves as a common communication between engineering design, manufacturing and quality departments, resulting in a more successful company.



Sun Microstamping Technologies is globally recognized as a Metal Stamping and Insert Molding company that produces components featuring a high degree of difficulty. We use our innovative methods of manufacturing, advanced processes and experience to produce your most complex products to the highest standards. Sun Microstamping Technologies provides precision components and value added services to leading companies throughout the world. Sun Microstamping Technologies produces Precision Metal Stamping, Custom Plastic Molding and Insert Molding to a wide variety of Industries specializing in the Automotive, Medical, Telecommunications and Electronics.

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Dependable and Value Adding



Sun's Future is Bright



As we move into the summer of 2010 we are congratulating ourselves on meeting the company goal of becoming a Tier 1 Automotive supplier. Not only to be awarded the program but, to also be put on their advanced program supplier list. To be recognized by a Tier 1 Automotive giant for our engineering and technical expertise is an accomplishment. We are also looking back at the past few months and thinking how much we have grown together as a company and how we are all working together to invoke change for the better company wide.

We believe the future is bright at Sun Microstamping Technologies.

We invite you to continue reading our monthly newsletter to follow Sun's and the Industry's successes, struggles and innovations.

Here's to the future of our Industry, may we grow together. **May 2010 be a prosperous year for us all!**

