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CERTIFIED

**SPECIAL  
POINTS OF  
INTEREST:**

- **Congratulations to the IT Department for all their hard work this month.**
- **Sales in the first half of 2010 running at double the same period in 2009.**

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**sun microstamping technologies**

DEPENDABLE AND VALUE-ADDING

ISSUE 11

JULY 2010

## What's New at Sun Microstamping

As July comes to a close Sun's employees look back at another busy month in every department. We also welcomed some more new employees this month. Sun's hiring has slowed down but not stopped due to the steady increase in sales and production. We would like to welcome and introduce a new edition to Sun's Accounting Department Marilyn Maginnes, Sun's new Financial Controller. You can read more about Marylyn in "Sun's Featured Personality of the Month" section of this Newsletter. Also, Craig Ross has moved departments to join the RFQ team in the Engineering Department. Due to the increase in sales more man power was needed in this area of the business. Craig Ross is Phil's Ross's brother and has been with the company for more than 20 years. We are excited to see him taking on new career challenges and increasing his personal value to the company as a member of Sun's "Value-Adding A-Team."

Sun's IT Department is continuing to work hard on Sun's system overhaul that they started last October and are making steady improvements every month. The head of the IT Department, Joe Williams, has been

working hard over the past few weeks and even a couple of weekends on creating a new organization system for each department's network drive to ensure a more user friendly, efficient system. Sun's e-mail system has also been updated to the newest version of Outlook to ensure the highest level of customer service and efficiency. In the next month we are also moving towards creating an improved automated inventory system, the CEO will discuss this more later, in the Newsletter.

Other recent changes around the plant this past month, we have been renovating Sun's Lobby. The Lobby is scheduled to be complete by the beginning of September. This is just another step Sun is taking towards to creating a stronger Company and a better environment for Sun's employees. Please stay tuned to our up coming Newsletters to follow these new developments and improvements Sun's 'A Team' is brainstorming and implementing to make our Company shine above the competition.

**“Sun is installing a new “bar code” system for Inventory to replace the existing system.”**

## Letter from the CEO

Sun’s “A Team” is having a very busy summer, with sales in the first half of 2010 running at double the period in 2009. Due to this growth we are having to increase our resources throughout the Company. There are also several new program launches ramping up, it always exciting and gratifying to see the months of design, APQP, tooling build come to fruition and a new product is “born”.

It is not surprising to hear the upbeat financial results of several of the technology providers, we at Sun have invested heavily recently in our IT capabilities. In the next month our new “bar code” system will be installed replacing the current

model, the improvements in productivity and accuracy should provide us with a rapid payback at the same time as improving our customer service.

At our Clearwater facility we have our TS16949 Audit this week; the auditor from BSI is in the plant for four full days auditing every aspect of our business processes. As of Thursday we had no findings more about the findings next month!!!

## Creating a Dependable Company Together

One of Sun’s goals in 2010 is to utilize this reconstruction year as a year of strengthening our company throughout every department together. So I included this section in our last month’s Newsletter and will continue to include this section for the next few months to keep everybody up to date with the progress.

All of the Stamping Department has completed Level 1 Training and approximately 45% of the Molding Department has completed Level 1 Training. Sun’s management team is creating 3 levels of training for the shop floor to ensure all the employees have the tools and skills to manufacture a quality product. We are empowering the employees to ensure every member of Sun’s workforce is a valuable part of the Company. We are utilizing the philosophy that the Company is only as good as the weakest employee.

Also, to increase Sun’s strengths

as a Company we are working towards creating a lower, middle and upper level Management Training program. We are still working on the outline and time-frame of this training program. One aspect it will involve is leadership training and also creating transferable wealth throughout the Company. For this training program we will utilize an outside source and expert in the field.

The last couple of months we have also been focusing on internal communication throughout the Company. We have put some processes in place to improve the internal communication and make each department more transparent. Every month we have an all-employee meeting to discuss Company issues, successes and upcoming events. At these meetings all the employees are given an opportunity to share their thoughts, concerns and ideas if they want too.

# Sun's Featured Personality of the Month

## **Marilyn Maginnes** **Financial Controller**

Hello! I am pleased to introduce myself to the rest of you at Sun Microstamping Technologies. My name is Marilyn Maginnes and I am the new Financial Controller. I have been an accountant (bean counter to some) for over 25 years in various positions including controller for eAutoclaims Inc. an internet based Information Technology and Service provider for insurance companies and a Regional Accounting Manager at Petro, Inc. a large public corporation based out of Stamford Ct. with 31 branches throughout the Northeast.

I was born and raised in NY and for the most part lived and started a family in a not too small, yet not too large town of Patchogue, Long Island. Patchogue is located centrally between the Hamptons and NYC. I started out in the accounting profession by working for a local public accounting firm in Patchogue, while I obtained my accounting degree at a SUNY University. I was hired as the Controller for one of the CPA firm's larger clients, Reliance Fuel Oil Associates. I was there for better than 10 years before it was sold to Petro, a much larger national company. At Petro I was promoted to Regional Accounting Manager for 4 of the company's largest branches and worked closely with corporate management and branches to maintain successful team work.

I have a wonderful supportive husband and two great children who make their living in the Food and Beverage Industry, one here in Florida and one on the west coast in San Diego. We moved to Florida in 1995 and never missed the winters up north, though at times the bagels and Chinese food. Since being here in Florida I have worked at eAutoclaims as Controller, focusing not only on the financial side but promoting both internal and external excellent customer service.

Aside from my career and my family being of utmost importance to me, I spend a large amount of my extracurricular time taking care of our three dogs (2 Labradors and a Sheltie) who quite frankly are more of a handful to raise than our kids! I also enjoy fun in the sun, boating, jet skiing and relaxing on the water.

I relish the opportunity that I have been given here at Sun, including be part of the Sun family and team. I am committed to performing an excellent job with a positive and fun attitude.



**Sun Microstamping Technologies is globally recognized as a Metal Stamping and Insert Molding company that produces components featuring a high degree of difficulty. We use our innovative methods of manufacturing, advanced processes and experience to produce your most complex products to the highest standards. Sun Microstamping Technologies provides precision components and value added services to leading companies throughout the world. Sun Microstamping Technologies produces Precision Metal Stamping, Custom Plastic Molding and Insert Molding to a wide variety of Industries specializing in the Automotive, Medical, Telecommunications and Electronics.**

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**Dependable and Value Adding**



# Sun's Future is Bright



With all the changes and improvements happening at Sun Microstamping Technologies and the effort that is being put into the Company by all the employees we believe the future is bright at Sun. We are looking forward to the rest of this year and excited to see our hard work pay off in the future. All the internal improvements happening at Sun that have been discussed in this Newsletter are all part of working together to reach the goal of creating a dependable company with a strong company culture.

Stay tune for the next few month's Newsletter to hear how Sun did on the TS Audit, the improved automated inventory system, progress on the quest of creating a dependable company together and meet more of Sun's "A-Team".

